

# Reconnecting with Canada's Leading 3PL Provider to the Healthcare Industry 2 Years after Rebus Implementation

The Director of Operations and Continuous Improvement, Ryan Donoghue, oversees six out of the nine facilities and leads new initiatives into Accuristix. Accuristix is a 3PL provider with over 100 clients with multi-tenant facility warehouses for every client. Two years ago, Donoghue and the continuous improvement team identified where Accuristix could either do more with the same or the same with less. Post implementing Rebus Warehouse Visibility and Intelligent Labor, Accuristix has seen tremendous results.



"After two years of Rebus Warehouse Visibility and a little over 6 months on Rebus Intelligent Labor our annualized savings was approximately 9% off labor."

> Ryan Donoghue Director of Operations & Continuous Improvement, Accuristix



#### **ROI Since Rebus Implementation**

Rebus has paid for itself. The visibility allowed Accuristix employees to quantify their operations more than they have ever been able to do before Rebus. The ROI on the overall investment is less than a year, including user adoption.

#### Cost-to-Serve Improvements by 21%

Rebus provided Accuristix with real-time visibility into operational data, allowing them to decrease their cost-to-serve by 21% without changing any procedures. Executives were able to divert their energy to managing resources in a specific area to add or subtract resources based on the needs that drive overall efficiency while also decreasing the number of people needed to execute those functions. With Rebus uncovering operational deficiencies, managers can quickly resolve any issue and avoid spending an overabundance of resources and labor where they're not needed.



#### **Real-Time Visibility with Rebus**

Accuristix operates 9 distribution centers, and Rebus allows them to consolidate data from all DC's into one dashboard, one screen, and one platform. With access to real-time visibility, executives have made strategic data-supported decisions to improve efficiency and lower the cost-to-serve. Accuristix also grants access to different departments to provide visibility to day-to-day operations and align the business approach.

**R** rebus

Case Study | 3PL Provider

#### **Greatest Benefits using Historical Data**



The greatest benefit of historical data is being able to assess how the business is changing. Accuristix can view data from a macro perspective to analyze comprehensive data in various departments such as finance, shipping, sales, HR, and customer information. Using the drilldown features allows them to analyze micro details on operational improvements to analyze how particular functions have changed over time and the overall effects. Measuring KPI's against historical data became easier and started to change due to the increase in warehouse performance due to the visibility Rebus provides. Now having access to in-depth data allows them to capturedata at a micro level instead of where previous efforts focused on higher-level KPI's that over the course of a day/week could be skewed.

### **Rebus as a Customer Portal**

Accuristix granted their customers access to Rebus' visibility on their shipping orders. The most significant improvements have been focused on customer trending. Now being able to analyze data about how customers are driving their business, Accuristix built dashboards for their customers to view how much they're ordering overall, how often they are ordering the same items, and visibility into whether a product is available.

## High-Value Benefits of Rebus Intelligent Labor and Warehouse Visibility

After better understanding the core drivers of the operation on the labor side, Accuristix analyzed where hours were being spent. They then compared different areas that do similar functions and measured how they were performing. After investigating, they applied best practices and quantified those impacts on operations. They found that a small improvement can drive huge savings by spending 30-40% of resources on one function. From an analytics perspective, Accuristix was better able to understand their client's makeup, operational flow, and quantify the impact of different business areas better.

Rebus is a unified platform that provides real-time visibility into the warehouse for distribution teams who need access to make point-intime decisions about their warehouse operations, labor management, and inventory. Unlike other visibility solutions that focus on more readily available data from trucks and rail, The Rebus Platform focuses on the heart of the supply chain – the warehouse. By connecting disparate systems across the distribution network, logistics professionals have unparalleled access to view and manage their warehouse like never before.



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